## Portfolio managers

Gerard P. Sullivan

(industry since 1982)

**Arthur Yeager** 

(industry since 1984)

#### Objective

The strategy seeks capital appreciation.

#### Composite

U.S. Core Equity Concentrated

#### Inception

August 31, 2018

#### **Benchmark**

Russell 3000 Index

#### Total strategy assets

\$4.598.45M

Total strategy assets may include accounts that are not reflected in the composite.

#### **Number of holdings**

60

#### Turnover

Represents the portfolio's annual turnover rate as of the most recent quarter-end.

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No assurance can be given that the investment objective will be achieved or that an investor will receive a return of all or part of their initial investment. Actual results could be materially different from the stated goals. As with any investment, there is a potential for profit as well as the possibility of loss.

For use with financial intermediaries and their clients.



# **U.S. Core Equity Concentrated**

Seeking opportunities across a wide range of stocks

#### "Go anywhere" approach

The strategy invests in stocks of U.S. companies of all sizes and has the flexibility to own both growth and value stocks.

#### A disciplined process

The portfolio managers use a disciplined, fundamental investment process with three buckets of idea generation: legacy companies, smart-money indicators, and special situations.

#### Research focus

Backed by an Equity Research team, the portfolio managers use their stockpicking expertise to identify opportunities and manage risk.

#### Top 10 holdings

Microsoft	8.78%
Apple	6.26
NVIDIA	5.39
Alphabet	4.31
Amazon	3.50
Meta Platforms	3.26
Bank of America	2.68
Oracle	2.25
Berkshire Hathaway	2.19
Lam Research	2.17

Holdings represent 40.79% of the portfolio and will vary over time.

Sector weightings	Underweight	Overweight	Portfolio	Benchmark
Financials		2.7	16.6%	13.9%
Utilities		1.6	3.8	2.2
Consumer staples		1.1	6.7	5.6
Real estate		0.1	2.8	2.7
Information technology	-0.1		27.5	27.6
Communication services	-0.1		8.2	8.3
Consumer discretionary	-0.9		9.6	10.5
Materials	-1.0		1.7	2.7
Health care	-1.2		11.2	12.4
Energy	-1.5		2.6	4.1
Industrials	-3.1		7.0	10.1

Cash and net other assets represent 2.5% of the portfolio.

Allocations will vary over time. Due to rounding, percentages may not equal 100%.

The unclassified sector, where applicable, includes exchange-traded funds and other securities not able to be classified by sector.

### Risk (as of March 31, 2024)

Beta	0.93
Tracking error	2.96%
Up capture ratio	103.03%
Down capture ratio	87 78%

Based on a simple regression of monthly gross returns for the past three years versus the benchmark. Risk statistics are calculated using composite month-end return values.

### Top active weights

Top 5 overweights	Portfolio	Benchmark	Over/under
Microsoft	8.8%	6.2%	2.6%
Bank of America	2.7	0.5	2.2
Lam Research	2.2	0.3	1.9
Oracle	2.2	0.4	1.8
McKesson	2.0	0.1	1.9

Top 5 underweights	Portfolio	Benchmark	Over/under
JPMorgan Chase	0.0%	1.1%	-1.1%
Broadcom	0.0	1.1	-1.1
Visa	0.0	0.9	-0.9
Home Depot	0.0	0.8	-0.8
Johnson & Johnson	0.0	0.8	-0.8

Portfolio characteristics and holdings are for a representative account and are shown for illustrative purposes only. Each account is managed individually. Accordingly, account characteristics may vary. The inclusion of holdings information should not be interpreted as a recommendation to buy or sell or hold any security. The securities identified do not represent all the securities purchased, sold or recommended for client accounts. It should not be assumed that any investment in these securities was, or will prove to be, profitable, or that the investment decisions we make in the future will be profitable. Allocations and security selection are subject to change. Past performance is no guarantee of future results.



#### Calendar-year composite performance

	2023	2022	2021	2020	2019	2018*
Gross	29.90%	-14.31%	26.93%	20.26%	27.69%	-12.76%
Net	29.45	-14.61	26.49	19.84	27.24	-12.86
Benchmark	25.96	-19.21	25.66	20.89	31.02	-14.16

<sup>\*</sup> The period from inception August 31, 2018, to December 31, 2018, is not annualized.

#### Composite performance (annualized)

	Q1	1 year	3 years	5 years	Since inception
Gross	12.75%	37.27%	13.75%	16.94%	14.54%
Net	12.65	36.79	13.35	16.53	14.14
Benchmark	10.02	29.29	9.78	14.34	12.32

#### Past performance is not a guarantee of future results. An investment in the strategy can lose value.

Performance is stated in U.S. dollars and includes the reinvestment of dividends and interest. Gross performance includes the deduction of transaction costs but does not include the deduction of management fees and other expenses that may be incurred in managing an investment account. A portfolio's return will be reduced by advisory and other fees. Net performance reflects the deduction of a model fee applied on a monthly basis, equal to the actual management fee incurred by a portfolio in the Composite or the highest management fee that would be charged to a prospect of the strategy, whichever is higher. The model fee may change over time. Actual advisory fees may vary among clients with the same investment strategy. The composite includes all actual, fully discretionary accounts with substantially similar investment policies and objectives managed to the composite's investment strategy. Please see the composite disclosures located at the end of the factsheet for strategy-specific risk disclosures.

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#### Putnam Investments U.S. Core Equity Concentrated Composite

Year	Gross of Fees Return (%)	Net of Fees Return (%)	Annual Benchmark Return (%)	Three year Standard Deviation of Composite (%) <sup>1</sup>	Three year Standard Deviation of Benchmark (%)	Standard Deviation of Account Returns (%) <sup>2</sup>	Composite Assets (millions)	Total Firm Assets (millions)	Number of Accounts
2023	29.90	29.45	25.96	16.48	17.46	N/A	0	145,979	≤5
2022	-14.31	-14.61	-19.21	20.26	21.48	N/A	0	133,064	≤5
2021	26.93	26.49	25.66	16.94	17.94	N/A	0	159,122	≤5
2020	20.26	19.84	20.89	N/A	N/A	N/A	0	153,327	≤5
2019	27.69	27.24	31.02	N/A	N/A	N/A	0	138,486	≤5
2018	-12.76*	-12.86*	-14.16*	N/A	N/A	N/A	0	117,149	≤5

- The period from inception, August 31, 2018, to December 31, 2018, is not annualized.
- 1 The three-year, annualized ex-post standard deviation of monthly gross composite and benchmark returns represents a measure of total investment risk (volatility) and calculates the variance of a distribution of returns. Data is not presented for periods with less than 36 months of composite returns.
- 2 Composite dispersion is calculated using the equal-weighted standard deviation of the annual gross returns of those portfolios that were included in the composite for the entire year. Standard deviation is N/A for composites with five or fewer accounts for the full year.

Firm overview: Putnam Investments claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Putnam Investments has been independently verified from January 1, 2000, through December 31, 2022. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. Putnam Investments (the "Firm") is defined as a broad-based investment management organization that provides financial services to institutions and individuals through segregated accounts and pooled investment vehicles, such as mutual funds, active exchange-traded funds, collective investment trusts and private funds. The Firm is a wholly owned indirect subsidiary of Franklin Resources, Inc.Investment management is provided by four wholly owned subsidiaries of the Firm: The Putnam Advisory Company, LLC; Putnam Investment Management, LLC; Putnam Fiduciary Trust Company, LLC; and Putnam Investments Limited. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. A list of the Firm's composite descriptions and pooled fund descriptions for limited distribution pooled funds, and a list of broad distribution pooled funds are available upon request.

Composition of composite: The Putnam Investments U.S. Core Equity Concentrated Composite (the "Composite") seeks capital appreciation through investment in common stocks (growth stocks, value stocks, or both) of U.S. companies of any size with favorable investment potential. The strategy uses a disciplined, fundamental investment process with three buckets of idea generation: legacy companies, smart-money indicators, and special situations. Accounts in the Composite are more concentrated, typically holding approximately 30-50 securities. Composite returns may, therefore, have a lower correlation with the benchmark than a broader U.S. Core Equity Concentrated composite. The Composite's benchmark is the Russell 3000 Index. Leverage is not utilized in any account in this Composite. Accounts in the Composite may invest in derivatives, including futures, options, and swaps, for both hedging and non-hedging purposes. The Composite includes all fully discretionary accounts managed by Putnam Investments in this concentrated investment style. The Composite inception date was August 31, 2018. The Composite creation date was November 29, 2018. Effective December 1 2022, the U.S. Multi-Cap Core Equity Concentrated Composite was renamed the U.S. Core Equity Concentrated Composite.

Risk considerations: The prices of stocks in your portfolio may fall or fail to rise over extended periods of time for a variety of reasons, including both general financial market conditions and factors related to a specific issuer or industry. This strategy may invest in foreign investments. International investments traded in foreign currencies carry the risk of the adverse impact of exchange rates on values. International investments may carry risks associated with potentially less stable economies or governments, such as the risk of seizure by a foreign government, the imposition of currency or other restrictions, or high levels of inflation or deflation. This strategy invests some of its assets in small and/or midsize companies. Such investments increase the risk of greater price fluctuations. Growth stocks may be more susceptible to earnings disappointments, and value stocks may fail to rebound. Our use of derivatives may increase these risks by, for example, increasing exposure or, in the case of many over-the-counter instruments, by being illiquid because of the potential inability to terminate or sell derivatives positions. Growth stocks may be more susceptible to earnings disappointments, and value stocks may fail to rebound. Our use of short selling may result in losses if the securities appreciate in value. This strategy may not be suitable for all investors. It is important to understand that you can lose wolatility of the Composite may be greater or less than that of benchmark. In general, investing in portfolio with concentrated exposures to (i) particular asset class(es) and/or (ii) a particular sector and/or (iii) one or a select few markets involves greater risk than investing in portfolios that have greater diversification. Investments in a limited number of securities may have more risk because changes in the value of a single security may have a more significant effect, either negative or positive, on the value of the portfolio.

Calculation of composite: Returns are presented in U.S. dollars ("USD"). Benchmark, Putnam account and Putnam mutual fund valuation sources and timing may sometimes differ, causing dispersion within the composite and between the composite and the benchmark. The results of the Composite for all periods shown include the reinvestment of dividends and other earnings. The Firm values securities using market quotations, fair value prices from pricing services and/or broker quotations. In limited circumstances, the Firm will value securities based solely on its own analysis, this may include using model prices based on third-party data or, for private equity securities, a fair valuation process whereby a special Valuation committee will review the nature of each deal, the model currently used to value each deal, and any critical underlying assumptions in order to determine fair value. Fair valuations based on internal resources are made in accordance with the Putnam Funds Pricing Procedures and are subject to the oversight of the Firm's Valuation Committee. Please note that, in limited cases, the inputs used

#### Putnam Investments U.S. Core Equity Concentrated Composite

to value the security are unobservable and reflect the source's own assumptions. Policies for valuing investments, calculating performance, and preparing composite reports are available upon request.

Benchmark disclosure: The Russell 3000 Index is an unmanaged index of the 3,000 largest U.S. companies. Benchmarks are generally taken from published sources and may have different calculation methodologies, pricing times, and foreign exchange sources from the Composite. The effect of those differences is deemed to be immaterial. The securities holdings of the Composite may differ materially from those of the index used for comparative purposes. Indexes are unmanaged and do not incur expenses. You cannot invest directly in an index. Frank Russell Company is the source and owner of the trademarks, service marks and copyrights related to the Russell Indexes. Russell® is a trademark of Frank Russell Company.

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Net of Fee Returns reflect the deduction of a model fee applied on a monthly basis, equal to the actual management fee incurred by a portfolio in the Composite or the highest management fee that would be charged to a prospect of the strategy, whichever is higher during the applicable time period. The model fee may change over time. Actual advisory and management fees may vary among clients with the same investment strategy. For composites that include pooled vehicles that pay a performance fee and that calculate performance using the highest fee paid by an account in the Composite, performance-based fee adjustments are included in net of fee returns. For registered pooled vehicles, the fee is typically updated for the most recent fiscal year end after the pooled vehicle has been audited. Returns may be adjusted based upon each year's audited annual report. Please be advised that the Composite may include other investment products or share classes of pooled vehicles that are subject to management fees, including performance fees, that are inapplicable to you but that could have been in excess of the model fee. Therefore, the actual performance of all the portfolios in the composite on a net-of-fees basis will be different, and may be higher or lower, than the model fee performance. Composites that include certain pooled vehicles may also assess a performance fee to underlying investors which could result in the underlying investors paying a higher total management fee than the highest stated management fee below. However, model fee performance is intended to provide the most appropriate example of the impact management fees would have by applying management fees relevant to you to the gross performance of the Composite. Actual investment advisory fees incurred by clients are typically negotiated on an individual basis and may vary depending upon, among other things, the applicable fee schedule and portfolio size.

Fee schedule: The standard fee schedule is based on the market value of an account's assets under management and is stated on an annual basis. Separate account management fees are subject to change and are for investment management services only. Standard management fee is: 0.35% on all assets.

Past performance is not a quarantee of future performance. No assurance can be given as to future performance.