

**William (Bill) Raynor**

*Director of Institutional Management  
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Mr. Raynor is a Director of Institutional Management for the Global Institutional Management group. He is responsible for business development and relationship management for new and existing institutional clients located in the Midwest region. Mr. Raynor also provides marketing and sales support for Putnam's diversified investment strategies. He joined Putnam in 2020 and has been in the investment industry since 1999.

Prior to joining Putnam, Mr. Raynor served at OppenheimerFunds/OFI Global Asset Management as a Managing Director, Institutional Sales–Midwest and West, from 2015 to 2019; a Senior Client Institutional Relationship and Business Development Manager from 2009 to 2015; and a Senior 529 National Sales Director and Client Relationship Manager from 2005 to 2009. Prior to these roles, he served as a First Vice President, Director of Education Savings and Sales, at Invesco/AIM Investments from 2002 to 2005 and as a Vice President, Retirement and Section 529 Education Services Division, at Merrill Lynch from 1999 to 2002.

Mr. Raynor earned a J.D. from New England Law Boston and a B.S. from Syracuse University.