

#### Muni Market with a Pinch on SALT

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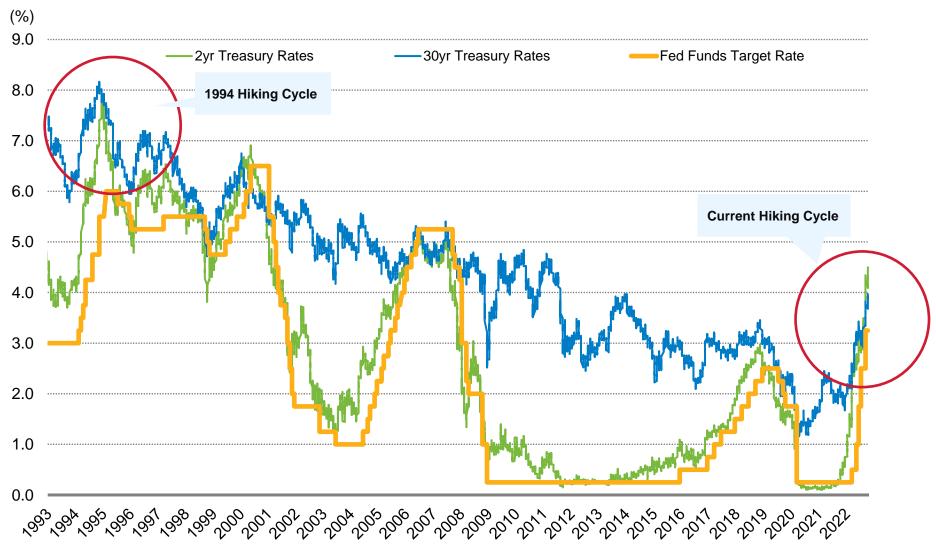
Moderated by: Kelly Loughran, CFA Investment Product Analyst



#### The municipal landscape today

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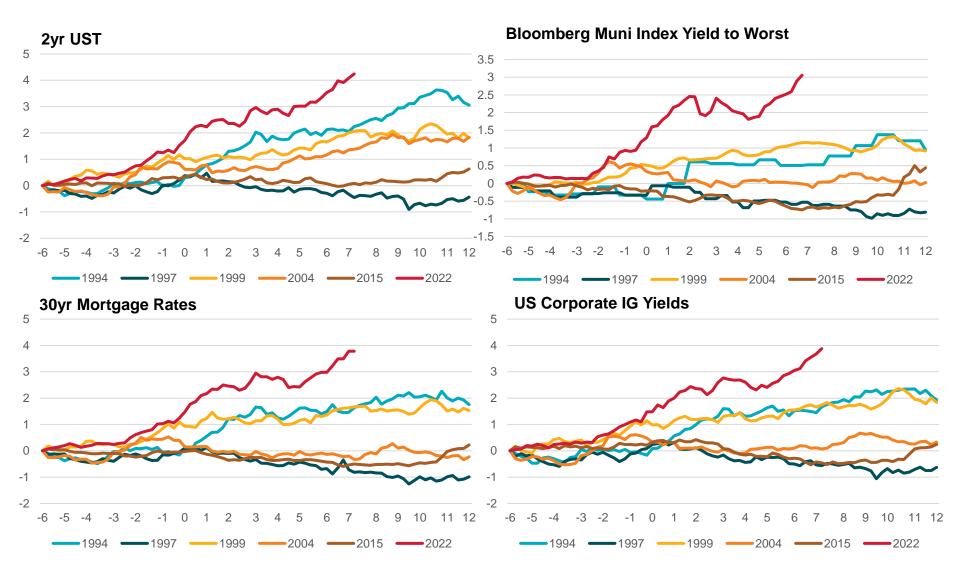
#### U.S. Treasury rates have front-run the federal funds target rate and we are currently experiencing the fastest tightening cycle since 1994



Sources: Bloomberg, Putnam, as of 10/14/22.



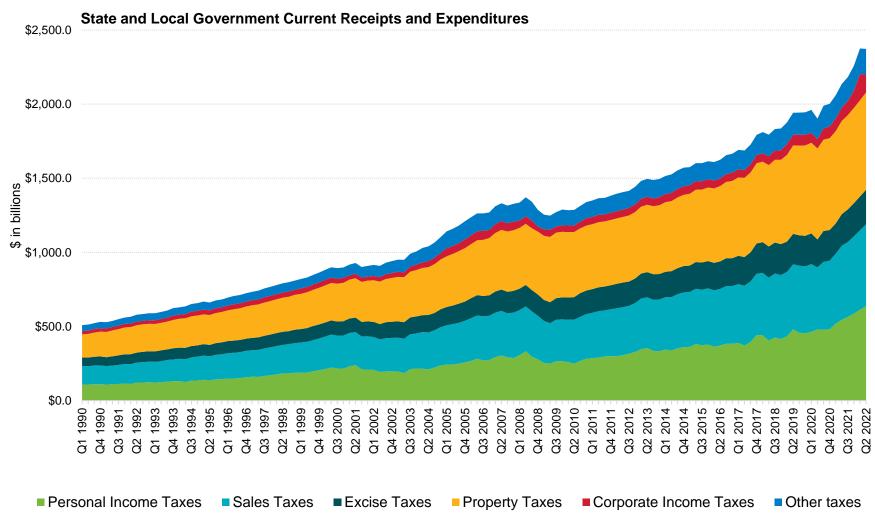
#### The market has front-run the Fed and responded sharply to the Fed's hawkish guidance relative to historic tightening cycles



Sources: Bloomberg, Putnam, as of 10/14/22.



## State and local tax receipts are up 18% year-over-year, and "Rainy Day Funds" are currently at 11% of revenues, which is the highest point in the last 30 years

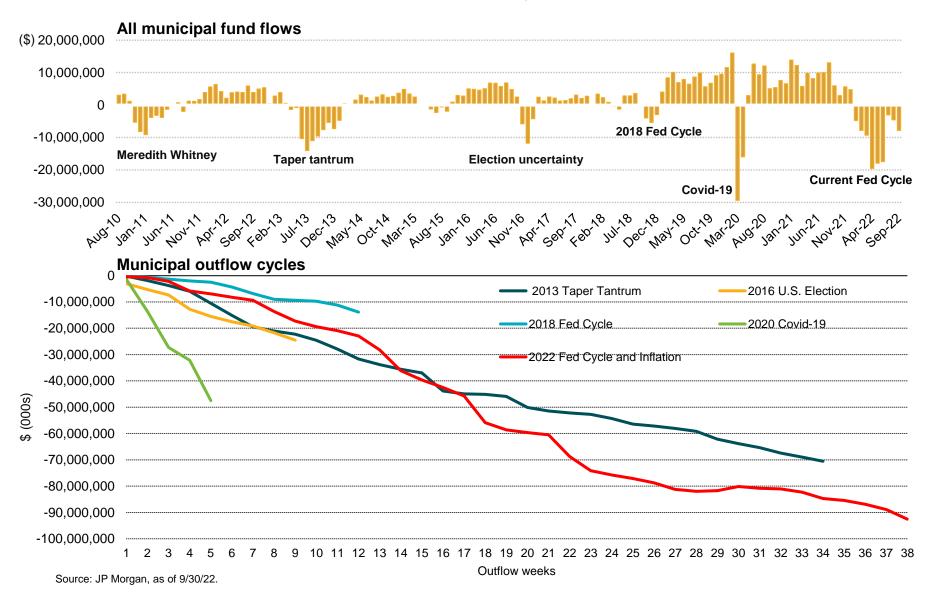


Sources: Bureau of Economic Analysis, Putnam, as of 9/1/22.

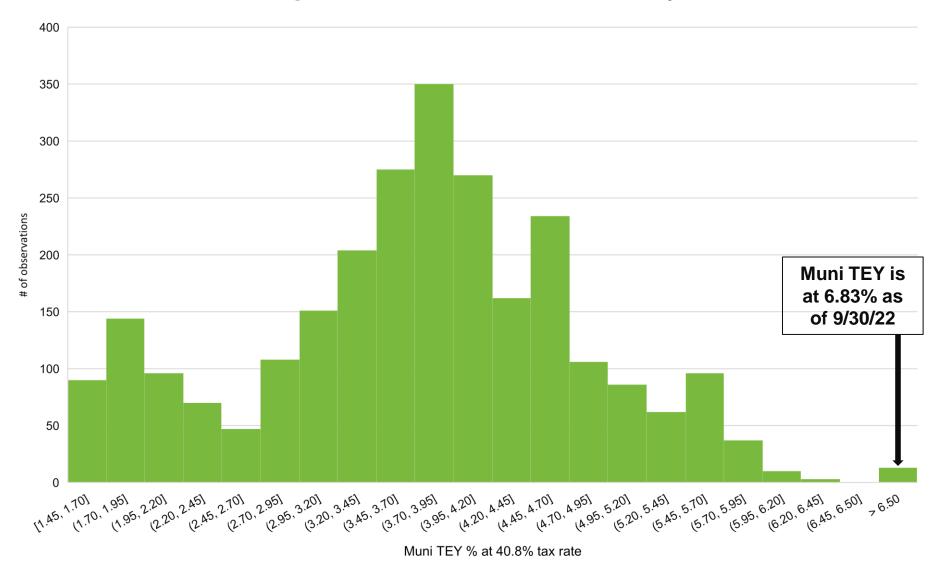
**Putnam** 

<sup>\*</sup>Seasonally adjusted at annual rates

#### Municipal mutual fund flows are the worst year on record as outflows have dominated the market so far this year



### Muni Taxable Equivalent Yield (TEY) is currently at one of its most attractive levels compared to TEY over the last 10 years



Sources: Bloomberg, Putnam 9/30/22.



### Muni Taxable Equivalent Yield (TEY) is currently at its highest point in the last 10 years



Sources: Bloomberg, Putnam 9/30/22.



#### As spreads have widened this year, IG spreads are attractive compared to HY spreads





Sources: Bloomberg, Putnam, as of 10/13/22.





## Putnam performance and characteristics

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**Putnam Tax-Exempt Strategies** 

State Tax-Exempt Funds Performance As of 9/30/22	1-year Return	3-year Return	5-year Return	10-year/Life Return	Current Distribution Rate as of 10/13/22	30-day SEC yield	Overall Morningstar Rating as of 9/30/22
California Tax Exempt Income Fund (PCIYX)	-13.64%	-2.35%	0.48%	1.97%	3.04%	3.73%	★★★★ (out of 102 in category)
Massachusetts Tax Exempt Income Fund (PMAYX)	-12.49%	-2.40%	0.17%	1.26%	2.77%	3.45%	★★★★ (out of 45 in category)
Minnesota Tax Exempt Income Fund (PMNYX)	-11.09%	-2.09%	0.29%	1.44%	2.61%	3.11%	★★★ (out of 43 in category)
New Jersey Tax Exempt Income Fund (PNJYX)	-11.94%	-1.84%	0.69%	1.48%	3.20%	3.38%	★★★★ (out of 49 in category)
New York Tax Exempt Income Fund (PNYYX)	-13.78%	-2.79%	0.00%	1.34%	3.09%	3.84%	★★★ (out of 71 in category)
Ohio Tax Exempt Income Fund (POTYX)	-12.07%	-2.20%	0.25%	1.34%	2.74%	3.25%	★★★ (out of 23 in category)
Pennsylvania Tax Exempt Income Fund (PPTYX)	-12.79%	-2.04%	0.47%	1.52%	2.88%	3.59%	★★★★ (out of 52 in category)
National Tax-Exempt Funds Performance	1-year	3-year	Eveer	40	Current	00.1	Overall Morningstar
As of 9/30/22	Return	Return	5-year Return	10-year/Life Return	Distribution Rate as of 10/13/22	30-day SEC yield	Rating as of 08/31/22
As of 9/30/22  Intermediate-Term Municipal Income Fund (PIMYX)					Rate as of		Rating
	Return	Return	Return	Řeturn	Rate as of 10/13/22	SEC yield  2.71% Unsubsidized:	Rating as of 08/31/22 ★★★
Intermediate-Term Municipal Income Fund (PIMYX)	-9.24%	-0.95%	0.87%	Return 1.50%	Rate as of 10/13/22 2.36%	2.71% Unsubsidized: 2.32% 2.47% Unsubsidized:	Rating as of 08/31/22  ***  (out of 277 in category)
Intermediate-Term Municipal Income Fund (PIMYX)  Short-Term Municipal Income Fund (PSMYX)	-9.24% -3.69%	-0.95% -0.01%	0.87% 0.76%	1.50% 0.81%	Rate as of 10/13/22 2.36% 1.93%	2.71% Unsubsidized: 2.32% 2.47% Unsubsidized: 2.18%	Rating as of 08/31/22

As of 9/30/2022 For investment professional use only. Not for public distribution. AD 2477795 10/22

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Bond investments are subject to interest-rate risk (the risk of bond prices falling if interest rates rise) and credit risk (the risk of an issuer defaulting on interest or principal payments). Bond investments may be more susceptible to downgrades or defaults during economic downturns or other periods of economic stress. Interest-rate risk is generally greater for longer-term bonds, and credit risk is generally greater for below-investment-grade bonds. Unlike bonds, funds that invest in bonds have fees and expenses. The fund may invest significantly in particular segments of the tax-exempt debt market, making it more vulnerable to fluctuations in the values of the securities it holds than a more broadly invested fund. Interest the fund receives might be taxable.

The value of investments in the fund's portfolio may fall or fail to rise over extended periods of time for a variety of reasons, including general economic, political, or financial market conditions; investor sentiment and market perceptions; government actions; geopolitical events or changes; and factors related to a specific issuer, geography, industry, or sector. These and other factors may lead to increased volatility and reduced liquidity in the fund's portfolio holdings.

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The fund's performance will be closely tied to the economic and political conditions in the state, and can be more volatile than the performance of a more geographically diversified fund. To the extent the fund invests in securities of issuers located outside of state, the fund may also be exposed to the risks affecting other states.

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